

Your Insurance Broker Does Not Pick You.

We believe that you pick your insurance broker.

If *you* had things *your* way, would you pick...

- A. Insurance at competitive prices,
- B. Access to top insurance carriers,
- C. The one-stop-shop experience,
- D. No more robotic menus and waiting on hold, or
- E. All of the above ?

First off, congratulations on your new business adventure and getting license approval! (*Going through license hoops deserves a celebration in of itself!*)

Second, what would you choose in the pop quiz above? Don't worry—it's not graded! But, I will say that what you choose could definitely dictate how your business will communicate with your insurance agent. And, as I'm sure you know, **communication is key for stability in the ever-changing cannabis community.**

Now that you have expanded your business venture, there is no doubt that one part of your next steps will be to present a plan to obtain insurance. That's where I come in. You are in business, and I am in the business of insuring your business. (*Say that three times fast.*)

I am a person just like you—I just happen to sell insurance. I know businesses just like yours, and I also know that your business comes with personalization needs. No two companies are exactly the same, and thus, I believe no two insurance policies should be the same.



Shon Adams

Cannabis Program Director



My name is Shon, and I am the *Cannabis Program Director* here at Mosaic Insurance Alliance. Do you have any questions about the insurance that you will be needing for your business? If you already have coverage, do you feel like your pop quiz answer is going to be met if you need to make updates or file a claim? **It doesn't hurt to get a second opinion—especially since it is free.** Questions are also free, and you cannot put a price on a good ole fashioned friendly chat. If you give me just a handful of minutes to get to know you, we can get the ball rolling on reviewing your business needs and possibly discovering an insurance discount or two. *For example, do you have a security guard?*

Thank you for your time, and I hope to talk to you soon!

Direct Line: 425-329-8318 | **Email:** Shon@mosaicia.com

MOSAIC CB Insurance Solutions CA Lic # 0L78767



Why MOSAIC & You?

INSURANCE ALLIANCE, LLC

The Average Client Who Switches to Mosaic Saves 15-20%

We negotiate with major carriers to maximize coverage and minimize price for processors, producers, retailers, cultivators, and other cannabis entrepreneurs in 10 different states. We can help with coverages involving items such as:

- Crop Stock & Inventory
- Tenant Improvement
- Landlord Management
- Grow Equipment
- Leased Equipment
- Cyber Liability
- Bag & Tag Processing
- Oil, Wax, & Tincture
- Dabs & Shatter
- Edibles & Dietary Supplements
- Lotions & Topicals
- Transit Cargo
- Supply Chain Disruption
- Errors & Omissions
- **MORE**

We look forward to hearing about the products in your wheelhouse—pre-rolls, CBD drops, kief, edibles, dabs, shatter, vape juice, Delta-8 products, grinders, bongs, hemp clothing, and other crowd pleasers!

It's All About the MARKET

Market Access. Recognized as one of the top insurance agencies serving the US cannabis industry, we have access to the leading property, liability, and inland marine carriers in the market today.

Answers to Important Questions. Being a company since 2010, having numerous agents with decades of experience each, and having sold cannabis insurance since 2012, we've heard endless questions. We likely know the answers to yours, and if we don't, we are sure that we know where to get them!

Reviews From Companies Like Yours. As you can see to the right, business owners love working with our independent agents. We have a **5-star rating on Google** from hundreds of clients.

Knowledge. Our staff's understanding of standard industry practices and procedures help us navigate the complex underwriting environment. We understand the difference between BHO, CO2, and alcohol extraction methods; and—just as important—how to present your operations in a way that secures attractive pricing and policy protections. For instance, we look for discounts from factors like no losses in 3+ years, security guard(s), a written plan in case a robbery occurs, operating in a nonresidential area, and more.

Experience. Having placed hundreds of policies for cannabis businesses, we know how to quote, insure, and protect your business assets, as well as meet your individual state regulatory requirements.

Trust. Our reputation within the cannabis marketplace speaks for itself. Our frequent appearances and invitations to speak before associations that serve the cannabis community are a direct result of our reputation as an informed, trusted advisor to this quickly evolving industry.

Some 5-Star Client Reviews



"My agent did an amazing job explaining things throughout the process of obtaining the correct business insurance. It is usually an arduous and boring process that I dread each year, but with his guidance I have so much peace of mind and a greater knowledge of our policy. There was absolutely no pressure and he followed up at each step of the way so I always knew what was going on. It was a pleasure working with him."

~Tamara B. | Tacoma, WA

"This agency has been amazing in helping me keep rates low while increasing my coverage. Whenever I need anything or have questions they always answer and are looking out for me and my business' best interest. I highly recommend them!"

~Jessica M. | Marysville, WA

"Services are always on time. People at the office are super friendly and on email super fast to answer back. Keep it up. I love it. :) Thank you. Thank you. Thank you. :) "

~Rene O. | Tukwila, WA

Some of Our Carriers



Our States:



D: 425-329-8318
M: 425-320-4280



(425)-212-4316



Shon@mosaicia.com

HOME  OFFICE

2122 164th St SW Ste 301
Lynnwood, WA 98087



www.mosaicia.com/cannabis