



How Will You Make 2020 Your Year?

For Mosaic, our big plans include revamping our referral program, getting a website and social media makeover, and releasing even more helpful materials for your every day life.

Our Referral Program

What is a referral?

A referral is when you tell someone you know about us and they reach out. Or, it is when you give us contact information of someone you know so that we can touch base with them and see what insurance they need.

How do I send referrals?

1. Give your agent the phone number of the person you want to refer, or fill out a form on our website or app. You can download our app by scanning the QR code or visiting: mosaic.insurancetapp.com
2. Give the person you want to refer our contact information and tell them to let us know you sent them.



We are super grateful for each referral!

We look forward to helping your loved ones with their insurance needs. If you send us a referral, you'll receive a **prize** like a scratch ticket or gift card.

Also, for each referral that receives a quote, **we'll donate \$10 to our current community cause**. For the first quarter of 2020, Mosaic will be helping **ChildStrive** where Amy is one of the board members.

ChildStrive
Child • Family • Community



*ChildStrive partners with families to support young children's success in daily life and in the community (Snohomish and North King County). It is their vision that all children will be ready to succeed in kindergarten and beyond. Every year, **ChildStrive** staff create opportunities for over 2,600 children and their families that enable them to imagine a different, and brighter future.*

Get the inside scoop on...

👉 Mosaic Team.....2-3

👉 Clients Like You.....4

👉 New Year's Puzzle..4

👉 New Car Seat Law...4

YOUR MOSAIC TEAM



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Irma Gomez
Licensed Account Manager
(Personal Insurance)
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Spanish Speaking

I have had dinner with 2 United State Presidents, I don't eat eggs (only in breads/cakes), and I'm deathly afraid of birds (...probably why I don't eat eggs...)

I lived in Iceland for 2 years; I grew up commercial fishing in Alaska and skippered a crab boat; and I am extremely proud of my 3 kids...so far.

I was asked to leave the 5th grade basketball team because of no athletic ability; I will run across a street to pet a dog; and when I'm all grown up, I want to own a pet cow.

My family owns and races a NASCAR Super Late Model at Evergreen Speedway in Monroe; I often listen to country Christmas music in June; and I like tacos...a lot.

My super agent code name is Lady Mosaic, I love sci-Fi movies like *The Abyss* and *Star Wars*, and I have an office pet that is a Venus Fly Trap named Morticia.

My best friend and I are 7 minutes apart and have the same rare blood type; I spent high school senior year teaching 4th grade; and I once drove 20 hours to deliver a life insurance payment to an elderly client that helped win her appeal.

I'm a retired Lt. Col from the US Air Force Reserve, I published a wine magazine for 2 years (*Washington Wine*), and I love classic rock'n'roll.

I'm an animal lover, I love pickles, and I keep a sourdough starter named Lucille.

I like classical music, I have a \$2 bill collection, and I have never eaten beef jerky.

Our friendly staff will
one-on-one basis to d
perfect policy but a last
We believe that the be
connection.

We want to get to kno
things most people do
Share with us on Facebo

**Strong
Toget**

"Services are always o
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Thank you thank you tha

~Rene O. from Tukwil

3 Things Most People Don't Know About Us!

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ok (@MosaicIA)!

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ly & on email super
keep it up. I love it. :)
ank you. :)"

a, WA



Candice MacDonald
*Licensed Commercial
Account Assistant*
Candice@mosaicia.com

Both of my grandmothers were librarians at one point, I love to cook, and I love to sew.



Dayana Melgar
*Licensed Account Manager
(Personal Insurance)*
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Spanish Speaking

I start my mornings dancing to house music (techno), I'm a hiker, and I meditate daily.



Claudia Holl
*Licensed Insurance Advisor
(Personal/Commercial Insurance)*
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Spanish Speaking

I sew while watching movies, I analyze dreams after waking up, and I usually design and sew my own blouses.



Karen Moehrle
*Commercial Account Manager
(Commercial Insurance)*
Karen@mosaicia.com

I'm Hungarian and love Hungarian food; I listen to "ole time rock'n'roll;" and I can't live without beaches and sunshine.



Jill Enstrom
*Licensed Account Manager
(Commercial Insurance)*
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I have an Orange Belt in Kajukenbo; I love all types of music—from Carlos Santana to Sade; and I was in the Guinness Book of World Records for the largest gathering of natural redheads.



Brad Crawford
*Insurance Agent
(Commercial Insurance)*
Brad@mosaicia.com

I've run 8 of the 12 Hood to Coasts—a 192-mile relay race in Oregon; I've been coaching rowing since 1992; and I've taught Drivers Ed...and survived.



Jonathan Decker
*Cannabis Account Manager
(Commercial Insurance)*
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I'm a amateur musician, homebrewer, and dog lover.



Meagan Baron
*Licensed Client Experience
and Marketing Manager*
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I listen to rock and metal when I crochet, I am writing a novel series for sexual assault survivors, and I narrate each day with song lyrics and movie quotes.



Kristen Slagle
Office Administrator
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I collect sea glass and heart rocks; I used to run a daycare when my kids were little; and I love music and singing—been to at least 40 concerts so far!

Recent 2019 Review



“**Tara Behrens** did everything she possibly could for me when I was in a car accident. All I had to do was take it to the repair shop and sit tight while they hashed everything out. Tara even offered to contact enterprise and get a rental for me while everything was happening. This was my first car accident and when it happened I thought everything about it was going to be an absolute nightmare because of the many horror stories I've heard from friends and family. I'll definitely be recommending Tara in the future. Made the entire experience much less stressful than it would have been otherwise.”



~**Tristen Y. from Mukilteo, WA**

Jan. 29: National Puzzle Day!

Can you find all the words? Share your completed puzzle with us on Facebook (@MosaicIA)!

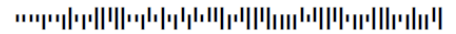
R E S O L U T I O N S T N B T
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| MOSAIC | REFERRALS | PRIZES | LIFE |
| AGENT | AUTO | SAFECO | PEMCO |
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New Car Seat Law in Washington

The car seat law update will have new precautions that will help reduce child injury and death if a car crash occurs.

With this new law, children...

- 4-13 years must use a booster seat if under 4-foot-9
- 2 years and under must use a rear-facing seat
- 2-4 years must have a seat with a harness
- Under 13 years must ride in the backseat

For more information, read our blog at: [mosaicia.com/blog/jan-2020-washington-car-seat-law](https://www.mosaicia.com/blog/jan-2020-washington-car-seat-law)

Car seats are NOT just for babies & little kids.
Washington law update starting Jan 1, 2020

**If your child is
13 or younger,
read our blog!**



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