



Who is the Next Charity of the Quarter?

Between now and December 31, 2020, each time you refer Mosaic to a friend, family member, neighbor, or coworker, we'll donate \$10 to the Marysville Community Food Bank!

Shopping List:

1. Boxed cereal
2. Peanut butter
3. Canned meat
4. Canned soup
5. Canned fruit
6. Size 4 & 5 diapers
7. Baby wipes
8. Dog & cat food
9. Food For Thought Snacks:

Granola bars, Fruit Roll-Ups, Pop-Tarts



Do you have any of the above items?

Like many others, the Marysville Community Food Bank has been significantly impacted by the coronavirus. Many have lost their jobs, are receiving reduced wages, and/or have had their hours cut. Additionally, the need of more supplies is skyrocketing now that kids are spending more time at home.

Mosaic's referral program donation will help the community get supplies like these. If you would ever like to donate, the above items are a good place to start!

We Raised \$630!

Thank you for sending people you know to Mosaic for a free insurance quote! Your referrals helped us raise \$630 for Domestic Violence Services of Snohomish County (DVS).

Mosaic's quarter 3 referral donation will help DVS with programs, events, and other client resources. Pictured below is an example of one of their shelter programs from 2019—their annual Fall Harvest and Halloween Party—where local organizations usually donate food, pumpkins, and supplies for games.



Remote Work with Normal Hours

As we continue to work remotely, our hours will remain normal (Mon-Fri, 8:30 am to 5 pm). Our in-person office will stay closed until further notice due to COVID-19. Your agent has a fully-equipped home office and is ready to help you and your loved ones.

Get the inside scoop on...

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- 👉 Games!4

Up Close and Personal

Our Mosaic of Cannabis Lines Rock Stars!



Candice Macdonald, Commercial Account Assistant
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I enjoy spending time with my daughter and finding new experiences for us to share. I am a fan of helping my friends and family grow, reading, gardening, sewing and helping out in my community. I am an admin for my local Buy Nothing group, a hyper local gifting community trying to avoid waste while helping our neighbors (<https://buynothingproject.org/>). I am passionate about helping people in many different ways. My favorite charities are my daughter's school, Little Bits Riding Academy, PAWS, and Purrfect Pals. I also very much enjoy working with business owners to provide commercial insurance as it offers a unique opportunity to get insight into many different fields. Each business has different needs and you get to watch the businesses grow and celebrate successes with the clients. I have been in insurance for 13 years, and I have even run across a few clients at Mosaic that were also my clients at my old office, and that is always fun.



Steve Boone, Cannabis Program Director
Steve@mosaicia.com

Helping clients get the right risk management and insurance tools to effectively grow their cannabis business is my number one goal. My background includes senior leadership roles as an underwriter and insurance broker. I specialize in risk management consulting for a range of industries, including cannabis, manufacturing, biotech, retail, hospitality, banking, and construction. As part of my professional career, I served on the faculty of a national insurance training organization where I taught technical insurance classes throughout the US. I have also presented at various Continuing Legal Education seminars for the Washington State Bar Association. Giving back to the community is important to me. I coached youth soccer and baseball for many years, and I have had the privilege to serve on the boards of several Northwest-based nonprofit organizations. At the Northwest Parkinson's Foundation, I served as Treasurer and chaired the Strategic Planning Committee. I also served on the board of Science and Management of Addiction (SAMA) where I chaired the Governance Committee and advocated for the legalization of marijuana in Washington. I enjoy being a part of the Mosaic team and have the primary responsibility for growing Mosaic's already high profile in the cannabis industry.



"My agent, **Steve Boone**, did an amazing job explaining things throughout the process of obtaining the correct business insurance. It is usually an arduous and boring process that I dread each year, but with his guidance I have so much peace of mind and a greater knowledge of our policy. There was absolutely no pressure and he followed up at each step of the way so I always knew what was going on. It was a pleasure working with him."

~**Tamara B. from Bellevue, WA**

Recent 2020 Can



Jacque Gibbs, Cannabis Account Manager
Jacque@mosaicia.com

Following my family's footsteps when I chose my career, I first grew up hearing that insurance was important, and then confirmed it without a doubt by living it firsthand. The life stories I have heard from clients over the years reminds me every day how important it is to get the right coverage and spread awareness. Since 1998, I have been helping people get the insurance coverage they need to protect what matters most to them. Starting off as a carrier-specific agent, and then broadening my insurance experience by becoming a Managing General Underwriter and wholesale broker for different agencies, gave me invaluable tools that I still use. Now being an independent agent with access to different carriers in the cannabis department, I am truly grateful for my variety of experiences and skills I developed from working different angles in the insurance world. When off the clock, I love spending time with family, including my son, two fur babies, dad, and brother. I have a very outgoing personality, which, naturally, leads to my family and I poking fun at each other all the time. Since my son is in the Air Force, I don't get to see him as often as I'd like, but there is no doubt in my mind that he is my #1 accomplishment. Outside of family, I also am passionate about basketball, volunteering, trying new food, listening to music, and doing my favorite hobby—interior design, where my detailed-oriented mindset and organization skills I use at work are a huge help.



Jonathan Decker, Cannabis Account Manager
Jonathan@mosaicia.com



I have always enjoyed interacting with and helping people, whether that is in the insurance world, or my everyday life. I have worked in the insurance industry since 2010 in a variety of roles, and my experience with commercial property and surplus line markets is a great background for my current position as Cannabis Account Manager. I strive to provide my clients with the best options for the coverages they need now, while also looking ahead for what may be needed for their growing businesses. When out of the office, you might find me playing music with friends or working on some homebrew recipes with my brew club. Let's just say, if my life was an album, it might be called something like: **Music of All Stripes: The Great Outdoors with My Wife, Dogs & A Good Beer.**

Cannabis Reviews!



"They make meeting my insurance requirements easy!!!! **Jonathan** is a great guy, patient and knowledgeable."

~Brian M. from Olympia, WA



"We have wonderful experience with Mosaic Insurance Alliance for many years. Highly recommend."

~Broni M. from Bellevue, WA

Thank You, Veterans!

Have a wonderful Veterans Day this November 11. Thank you to all who have served! To celebrate, how about some **trivia matchup**? Draw lines to connect each column 1 item to the column 2 item it relates to!

- | | |
|---|--|
| 1. End of WWI | A. Ford |
| 2. Veterans Day symbol | B. 1919 |
| 3. Veterans Day was originally named Armistice Day. Which president signed the bill to rename the holiday? | C. Poppy |
| 4. When Veterans Day was first celebrated | D. The "eleventh hour of the eleventh day of the eleventh month" |
| 5. Veterans Day was temporarily celebrated on the 4th Monday in October for 4 years due to the <i>Uniform Holidays Bill</i> passed by Congress. Which president reverted it back to the 11th of November? | E. US Flag |
| 6. The 13 Folds of Old Glory | F. Eisenhower |



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Protect Your Home and Property with Airbnb Host Coverage!



Call us for a free quote! 425-320-4280

Some things to keep in mind about Airbnb coverage:

- Know the insurance policy details
- Some endorsements only cover up to 30 days a year
- You need coverage for partial rentals (i.e. one room)
- Get prior permission from your landlord if you have one

Have a Wonderful Thanksgiving!

What are you grateful for?



_____	_____	_____
_____	_____	_____
_____	_____	_____



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